



Association of County Commissioners of Georgia March 26th, 2026



Anthony Chapman



- **Anthony Chapman**
- National Program Director, Public Promise Procurement
- NACo's Cooperative Contracting Program
- Former Director Industrial Automation and Aerospace Programs
- Over Two Decades Experience Working with Public Sector Procurement Teams

Anthony Chapman
(804) 399 -1821 mobile
Achapman@NACo.org



- **Cathy Muse**
- National Program Director, Public Promise Procurement
- Over 40 Years in Public Service
- Former Director of Procurement at Fairfax County VA
- Roles at the Federal, State and Local Level Procurement
- NACo Member and Volunteer
- Joined NACo EDGE Post Retirement

Cathy Muse
(202) 246 - 1604 mobile
Cmuse@NACo.org



About NACo

As part of our nation's intergovernmental system, the **National Association of Counties (NACo)** strengthens America's county governments, serving nearly 40,000 county elected officials and a dedicated workforce of 3.6 million public servants.

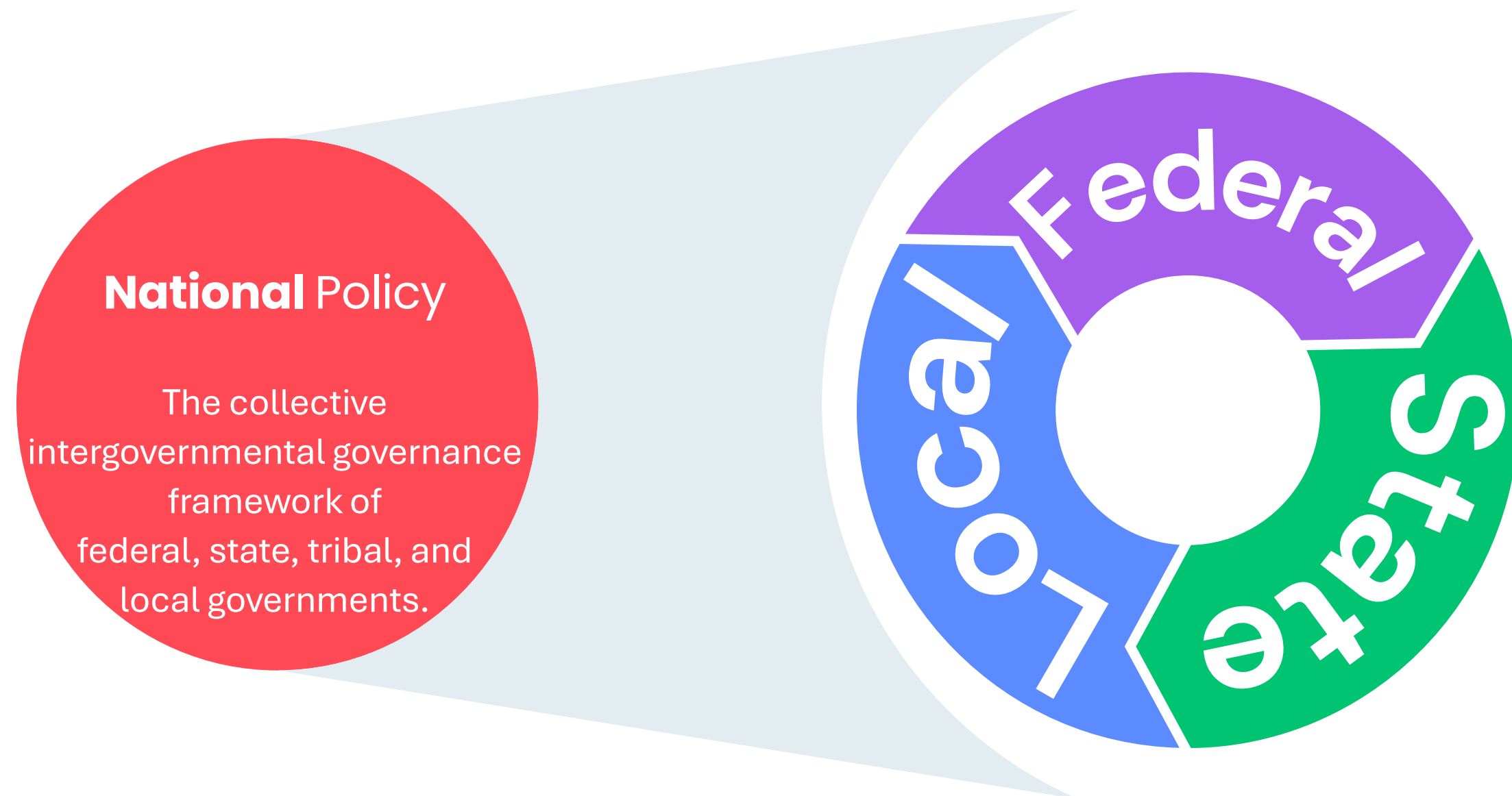
Founded in 1935, NACo unites county officials to:

- **Advocate county priorities** in federal policymaking
- **Promote exemplary county policies** and practices
- **Strengthen leadership skills** and knowledge exchanges
- **Optimize county and taxpayer resources** and cost savings, and
- **Enrich the public's trust and understanding** of county government.



Who We Are

NACo INTERGOVERNMENTAL RELATIONS



Federal Policy

NACo's historical core focus as the federal-level advocate for America's counties.

State Policy

NACo's enhanced partnership with state associations exploring how federal policies are shaping state decisions — and how state-level trends spread nationally — both impacting counties.

MACo Endorses NACo PPP

County & Local Policy

NACo's drive to empower county leaders with the knowledge, networks, practices and resources necessary to lead, innovate and serve with meaning and impact.



Delivering Solutions

NACo EDGE delivers value-added, cost-cutting solutions to counties by evaluating their needs and harnessing the collective purchasing power of 3,069 counties with a dedicated workforce of 3.6 million employees

Mission-Focused

EDGE is owned by NACo, advised by county leaders and 100% focused on advancing NACo's mission to Strengthen America's Counties

PEOPLE

HUMAN RESOURCE & COUNTY WORKFORCE SOLUTIONS



Public Promise Insurance

Wholly owned by NACo, Public Promise Insurance provides voluntary employee benefit solutions, along with a Pharmacy Benefits Management (PBM) coalition, built exclusively for public sector employees and their families

Nationwide

NACo's Deferred Compensation Program, administered by Nationwide for over 40 years, is focused on retirement outcomes and continues to develop needed solutions such as the Protected Income Suite with national oversight by county officials

Leadership Training

NACo High Performance Leadership Academy and Mental Health First Aid trainings equip frontline county professionals with practical leadership skills



PERFORMANCE

three+one

cashVest by three+one is a fintech platform that provides counties a new, unparalleled level of liquidity strategy and data analysis for counties focused on optimizing the value and returns on their cash

ClearGov

ClearGov is the leading provider of budget cycle management software, focused on helping local governments streamline the annual budgeting process. Better planning and communication through ClearGov empowers county departments and budget officials to make informed fiscal decisions with transparency

PURCHASING



Public Promise Procurement

Wholly owned by NACo, Public Promise Procurement provides counties with cost-effective and efficient purchasing contract vehicles. The unique Lead Public Agency (LPA) and peer-vetted model provides for a fully transparent and competitive process to identify best-in-class suppliers

The NACo Difference

- Wholly owned by NACo
- Transparent LPA model
- Nationally competed
- Leverage +90K public agencies
- Single-award
- Federal-funding compliant
- Comprehensive scope
- Long runways
- Reinvesting in counties

Procurement Benefits

- No private investment
- Solicited & vetted by trusted peers
- Best-in-class suppliers
- Competitively priced
- Compliant with procurement laws
- 2 CFR 200 compliant
- Reduced number of contracts
- Increase efficiency/reduce costs
- Strengthening America's Counties

Public Sector Procurement Advisory Council



MARIA AGRUSA
County Procurement Officer
Orange County, Calif.



SEAN BEHAN
Chief, Procurement Services,
Dept. of Purchasing and
Contracting
San Diego County, Calif.



STEPHANIE BRICE
Deputy Director,
Purchasing Dept.
Cobb County, Ga.



ERIC CARLSON
Purchasing Agent
Douglas County, Neb.



KAREN DAVIDSON
Purchasing Agent
El Paso County, Texas



PATRICK FLANARY
CFO &
Deputy County Manager
Wake County, N.C.



JAMES FOLEY
Deputy Chief
Procurement Officer
Maricopa County, Ariz.



MIKE FROSCH
Director of Purchasing
Dallas County, Texas



ADAM MANNE
Chief Procurement
Officer
City of Baltimore, Md.



MARIA MILES
MWBE Program Director
Guilford County, N.C.



GILBERT ODONKOR
Manager, Construction
Procurement
Hennepin County, Minn.



LEE ANN PENDER
Chief Procurement
Officer
Fairfax County, Va.



MEGAN PERRY-BALONIER
Purchasing Dept Director
Franklin County, Ohio



RAFFI SARRAFIAN
Chief Procurement Officer
Cook County, Ill.



SUMIT SHARMA
Section Manager, Internal
Services Department
County of Los Angeles, Calif.



FELICIA STRONG-WHITAKER
Chief Purchasing Agent
Fulton County, Ga.



NAMITA UPPAL
Director, Strategic
Procurement Department
Miami-Dade County, Fla.

Our Newest Contracts



Awarded Supplier



Lead Public Agency



Dates



Description



Broome County, New York

Maricopa County, Ariz.

July, 2025 – June, 2029

August 2025 – August 2030

Electric Vehicle Charging Equipment and Services: purchase, installation, operation and management services

Offsite Document Storage & Management: cost effective storage, retrieval, destruction and management of inactive and semi-active records

Our Contracts



Awarded Supplier



Lead Public Agency



Dates



Description



Maricopa County, Ariz.

June 28, 2023 – June 30, 2031

Elevator, Escalator, Walkway & Lift: new construction, modernization, maintenance and repair services



Cobb County, Ga.

July 1, 2024 – June 30, 2031

Public Safety, Emergency Preparedness & Community Resilience: safety products, services and training



Maricopa County, Ariz.

August 7, 2024 – July 31, 2029

Rental, Lease & Purchase of Equipment, Associated Service & Support: industrial, commercial and construction rental solutions



San Diego County, Calif.

November 1, 2024 – October 31, 2027

Government Recruitment Services: government recruitment services and staffing solutions for all participating entities



Supplier Solutions: Acquisition of electric vehicle charging equipment & comprehensive solutions for community, public agency fleet, and workplace EV infrastructure... including maintenance support and operation.

The NACo Public Promise Procurement/Safeware Contract covers the following products, services and support:

- Level 2 Charging Stations
- Level 3 DC Fast Charging Stations
- Accessories including pedestals, cable management kits, mounting hardware, universal connectors
- Software and Cloud Services
- Installation and Commissioning
- Maintenance and Support
- Turn-key Build, Operate and Maintain Options
- Consulting and Project Management
- Training and Customer Support
- Financing Options and Grant Assistance

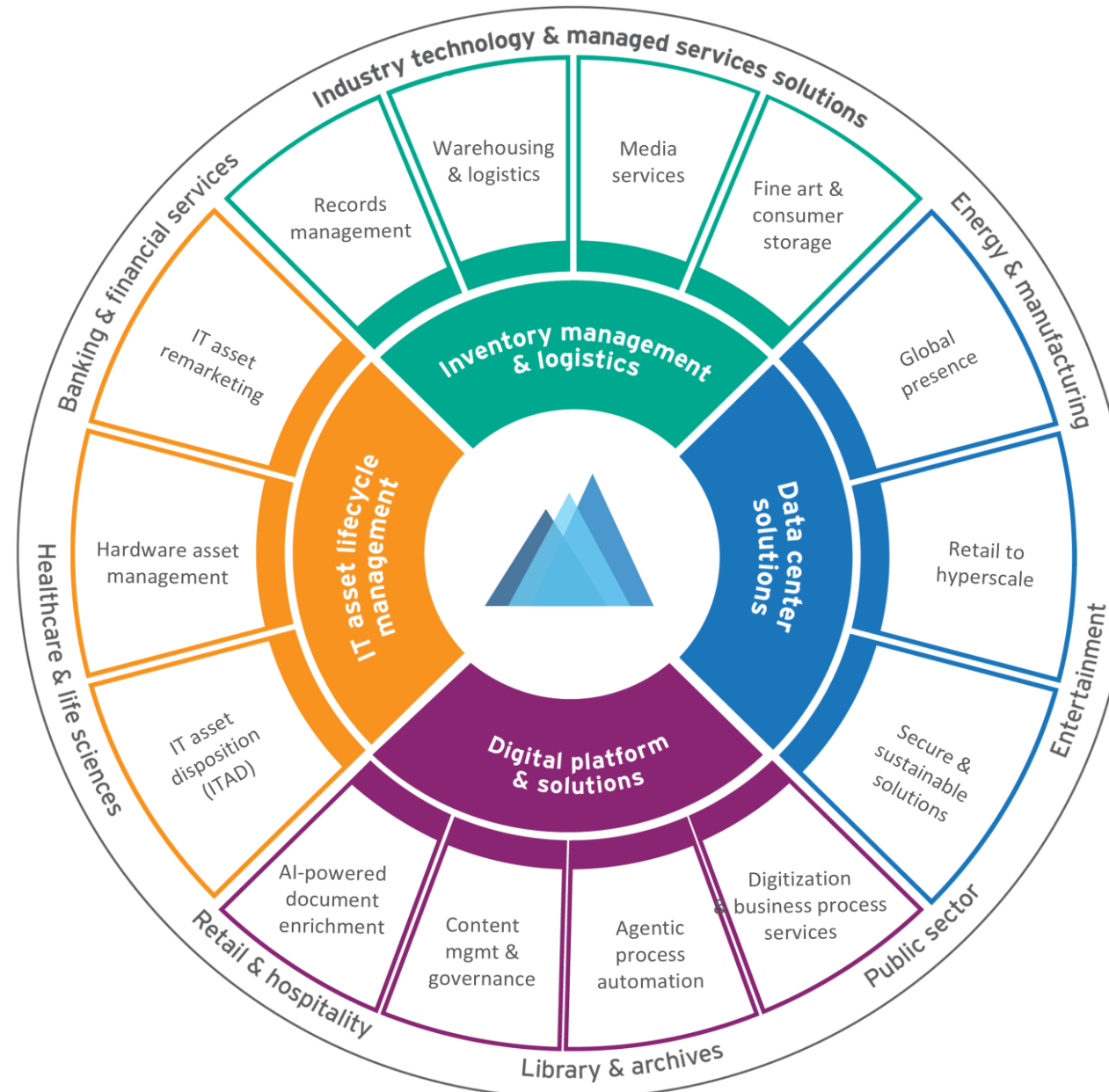




Supplier Solutions: Broad range of document retention & destruction, media preservation, digitization & data management solutions.

The NACo Public Promise Procurement/Safeware Contract covers the following products, services and support:

- Records Management (including pick up, retrievals, & transportation)
- Secure Destruction and Shredding
- Offsite Tape Vaulting
- Pathology Storage
- Climate-Controlled Storage
- Digitization and Document Conversion
- Information Governance Services
- Digital Transformation Services including data restoration and migration, Clean Start, Smart Suite, and Library Services
- Program Management & Professional Staffing
- Policy & Retention Management
- Asset Lifecycle Management including Secure IT Asset Management, Secure IT Asset Disposition, Secure Data Center Decommissioning, and Data Erasure and Destruction
- Data Centers, including cloud-neutral colocation
- InSight, a scalable, cloud-native content services and intelligent document processing platform



Iron Mountain today
Unlock more value

- ◆ Trusted by 95% of the Fortune 1000
- ◆ Global scale: 240K+ customers across 60+ countries
- ◆ #1 ALM provider in North America and #2 globally
- ◆ Analyst-recognized AI digital platform, #9 BPS provider
- ◆ Robust logistics, data center, and secure chain-of-custody capabilities
- ◆ Continuous technology innovation and deep commitment to sustainability



Supplier Solutions: People moving solutions including elevator, escalator, walkway and lift install, maintenance, modernization and repair

The NACo Public Promise Procurement/Safeware Contract covers the following products, services and support:

Elevators and Escalators for New Construction

- Passenger and Service Elevators
- Escalators, Autowalks, and Ramps
- People Flow Intelligence
 - Access and Destination Control
 - Information Distribution
 - Equipment Monitoring

Elevator and Escalator Maintenance Services

- Preventative Maintenance
 - KONE Care
- Predictive Maintenance
 - Smart Monitoring
 - KONE 24/7 Connective Services

Elevator and Escalator Modernization and Full Replacement

- KONE DX Elevator Modernization Solution
- Escalator Modernization Solution

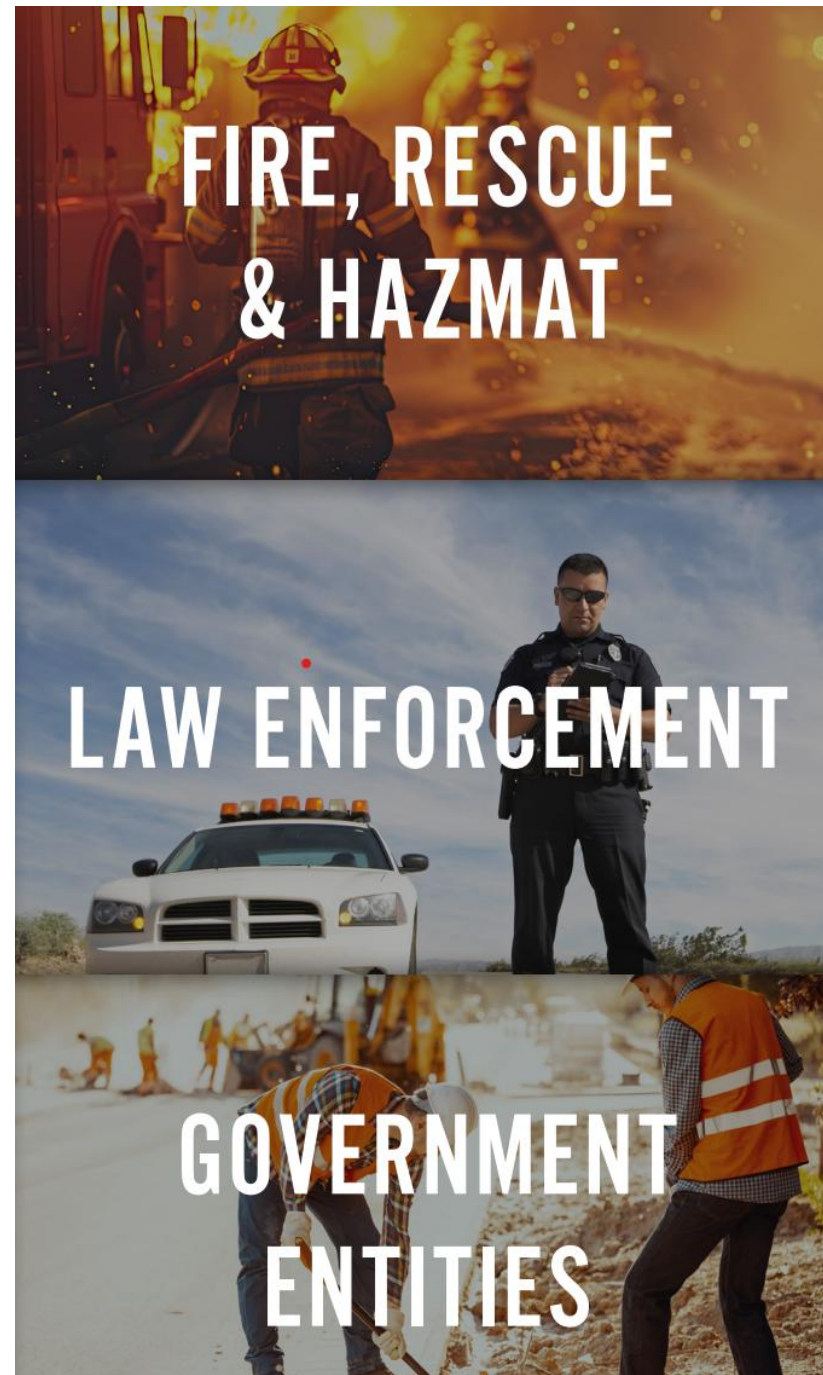




Supplier Solutions: Innovative safety solutions and advanced technologies for first responders, government agencies and school systems.

The NACo Public Promise Procurement/Safeware Contract covers the following products, services and support:

- Personal Protective Equipment
- Medical supplies
- Explosive Device Mitigation and Remediation Equipment
- Operational Search and Rescue Equipment
- Detection and Monitoring Equipment
- Decontamination Equipment
- Interoperable Communications Equipment
- Power Equipment
- Physical Security Equipment
- Incident Response Vehicles
- Incident Prevention Equipment
- Inspection and Screening Systems
- Emergency Response Watercraft
- Emergency Response Aviation Equipment
- Intervention Equipment
- Emergency Preparedness and/or Response Training & Reference Material
- Training and Support Services
- Other Emergency Preparedness and Response Products & Services
- Logistical Support
- Call Center Support
- Emergency Search & Rescue Support
- Disaster Recovery Services
- Related Technology and Services



















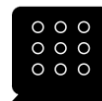







 Personal Protective Equipment	 Inspection & Screening Systems
 Medical Supplies	 Emergency Response Watercraft
 Explosive Device Mitigation & Remediation Equipment	 Emergency Response Aviation Equipment
 Operational Search & Rescue Equipment	 Intervention Equipment
 Detection & Monitoring Equipment	 Emergency Preparedness and/or Response Training & Reference Material
 Decontamination Equipment	 Training and Support Services
 Inter-operable Communications Equipment	 All Emergency Preparedness and Response Products & Services



Supplier Solutions: Heavy equipment rental, lease and sale, specialty and site solutions for every situation from power generation and climate control to hygiene and sanitation.

The NACo Public Promise Procurement/United Rentals Contract covers the following products, services and support:

- Aerial Equipment and Work Platforms
- Material Handling Equipment
- Climate Solutions
- Construction Tools, Lighting Solutions, and Site Equipment
- Heavy Construction and Earthmoving Equipment
- Hygiene Facilities, Portable Grounds Maintenance, Snow, Ice, and Debris Removal Equipment
- Inspection and Screening Systems
- Power Equipment
- Trench and Shoring Safety
- Fencing and Crowd Control Barriers
- Portable Shelters
- Industrial Solutions
- Training and Certification
- Equipment Operators

Aerial Work Platforms 	Air Compressors & Air Tools 	Compaction & Paving Equipment 	Concrete & Masonry 
Earthmoving Equipment 	Forklifts 	Ground Protection Mats 	HVAC Equipment 
Ladders 	Lawn & Landscape 	Lighting Equipment 	Material Handling 
Mobile Offices 	Other Equipment 	Plumbing, Pipe & Conduit 	Portable Restrooms & Sanitation Equipment 
Power Generation Equipment 	Pumps, Tanks & Filtration 	Storage Containers 	Surface Preparation 
Temporary Fence & Traffic Control 	Temporary Industrial Tents 	Tools - Power, Hand & Surveying 	Trailers 



Supplier Solutions: Government recruiting solutions providing public agencies executive recruitment, talent evaluation and acquisition, and consulting services in obtaining a talented and motivated workforce.

Lead Public Agency: San Diego County, Calif.

Lead Public Agency POC: Kelly San Martin – Contract Administrator – Kelly.SanMartin@sdcounty.ca.gov

Lead Public Agency Address: 5560 Overland Avenue, Suite 270, San Diego, CA 92123-1204

<https://www.sandiegocounty.gov/content/sdc/purchasing.html>

NACo Contracts Page Website Address:

<http://publicpromiseprocurement.org/contracts/>

The NACo Public Promise Procurement/WBCP, Inc,

Contract covers a full range of recruitment services:

- Executive recruitment
- Talent acquisition
- Assessment and evaluation
- Specialized recruitment
- Confidential searches
- Diversity and inclusion
- Consulting

OPTION 1	OPTION 1.5	OPTION 2	OPTION 2.5	OPTION 3
PARTIAL RECRUITMENT ADVERTISING & HEADHUNTING CONSULTING SERVICES INCLUDE* <ul style="list-style-type: none">▶ Hiring authority and stakeholder meetings (up to 2 hours for community/employee engagement)▶ Develop ideal candidate profile & recruitment timeline▶ Produce recruitment announcement▶ Produce and implement advertising campaign▶ Headhunt (LinkedIn, past lists, databases, associations, etc.)▶ Implement direct mail campaign (as needed)	PARTIAL RECRUITMENT + RESUME REVIEW CONSULTING SERVICES INCLUDE* <i>Everything in Option 1, plus...</i> <ul style="list-style-type: none">▶ WBCP will review and score resumes	PARTIAL RECRUITMENT + UP TO INTERVIEWS CONSULTING SERVICES INCLUDE* <i>Everything in Option 1.5, plus...</i> <ul style="list-style-type: none">▶ Hiring authority and stakeholder meetings (up to 8 hours for community/employee engagement)▶ Present recommended short list of candidates▶ Produce recommended selection assessment tools▶ Coordinate candidate scheduling and invitations to interview	PARTIAL RECRUITMENT + DAY 1 INTERVIEW CONSULTING SERVICES INCLUDE* <i>Everything in Option 2, plus...</i> <ul style="list-style-type: none">▶ Panel coordination▶ Facilitate first round virtual interviews for one panel (additional panels may adjust the cost to account for increased expenses)▶ Coordinate candidate scheduling and invitations to second round interviews	FULL SEARCH SERVICES CONSULTING SERVICES INCLUDE* <i>Everything in Option 2.5, plus...</i> <ul style="list-style-type: none">▶ Hiring authority and stakeholder meetings (up to 2 days of community/employee engagement) Panel coordination▶ Facilitate all interviews Background and reference checks▶ Virtual and/or in-person interviews travel up to 2 trips to client location▶ 12-24 month guarantee

Bids in Process



Fairfax County, VA

Cobb County, GA

Douglas County, NE

City of Baltimore, Mary.

Proposals received 3/19/2026
under evaluation

Proposals due today!
3/26/2026

Proposals due 4/15/2026

Bid to be issued April 2026



P-Card and Payables Solutions:
procurement, travel and digital;
payment solutions

Government Consulting Services:
21 categories of consulting services
from labor relations to data center
advisory services

**Online Marketplace and Fixed Price
Catalog Solutions:** PBM services
for self-insured public agencies

Furniture: systems furniture and
case goods – furnish, install, repair
and design services



Bids in Process



Lead Public Agency

Fairfax County, VA

Broome County, NY



Dates

Bid to be issued Q2 2026

Bid to be issued Q3 2026



Description

Armed and Unarmed Security Guard Services: Individual personnel placements to turn-key solutions for government facility security services

Electric Vehicles: all classes of electric vehicles for government fleet electrification

— NACo Public Promise Procurement

▶ Wholly-Owned By NACo

Single-Award Cooperative Purchasing For Public Agencies

— HEAR FROM YOUR PEERS



As a purchasing cooperative expressly for public entities, Public Promise Procurement understands the nuances of government bidding and procurement, provides access to premier suppliers, and does so with streamlined efficiencies for our members with competitive pricing.

Stephen Acquario
Executive Director, NYSAC

Competitively Bid Government Contracts With Best-In-Class Suppliers

NACo Public Promise Procurement provides counties with **cost-effective and efficient purchasing** contract vehicles. The unique **Lead Public Agency (LPA)** and peer-vetted model provides for a fully transparent and competitive process to identify best-in-class suppliers.

[Register](#)

[View Contracts](#)

Entity Name *

Entity Type * Federal Employer ID Number (FEIN) *

- Select An Option - 000-00-0000

Contact Name * Job Title *

Your Name - Select An Option -

Organization Shipping Address *


City / Municipality * State / Province *

- Select An Option -

Zip / Postal Code * Phone Number *

Email *

Please review and agree to the [MICPA](#).

I am human  hCaptcha
Privacy - Terms

SUBMIT

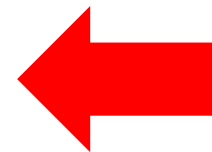


EXHIBIT I
MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

This agreement is made between certain government agencies that execute a Lead Public Agency Certificate ("Lead Public Agencies") to be appended and made a part hereof and other governmental agencies ("Participating Public Agencies") that agree to their terms and conditions hereof through the Public Promise Procurement registration and made a part hereof.

RECITALS

WHEREAS, after a competitive solicitation and selection process by Lead Public Agencies, a number of Suppliers have entered into Master Agreements to provide a variety of goods, products and services based on national and international volumes (herein "Products and Services");

WHEREAS, Master Agreements are made available by Lead Public Agencies through Public Promise Procurement and provide that Participating Public Agencies may purchase Products and Services on the same terms, conditions and pricing as the Lead Public Agency, subject to any applicable local purchasing ordinances and the laws of the State of purchase;

WHEREAS, the parties desire to comply with the requirements and formalities of the Intergovernmental Cooperation Act as may be applicable to the laws of the State of purchase;

WHEREAS, the parties hereto desire to conserve resources and reduce procurement cost;

WHEREAS, the parties hereto desire to improve the efficiency, effectiveness and economy of the procurement of necessary Products and Services;

NOW, THEREFORE, in consideration of the mutual promises contained in this agreement, and of the mutual benefits to result, the parties agree as follows:

1. That each party will facilitate the cooperative procurement of Products and Services.
2. That the procurement of Products and Services subject to this agreement shall be conducted in accordance with and subject to the relevant statutes, ordinances, rules and regulations that govern each party's procurement practices.
3. That the cooperative use of solicitations obtained by a party to this agreement shall be in accordance with the terms and conditions of the solicitation, except as modification of those terms and conditions is otherwise allowed or required by law.
4. That the Lead Public Agencies will make available, upon reasonable request and subject to convenience, information which may assist in improving effectiveness, efficiency and economy of Participating Public Agencies procurement of Products and Services.
5. That a procuring party will make timely payments to the Supplier for Products and Services received in accordance with the terms and conditions of the procurement. Payment, inspections and acceptance of Products and Services ordered by the procuring party shall be the exclusive obligations of such procuring party. Disputes between

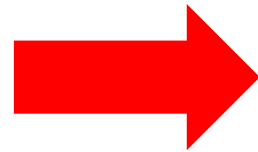
— Contracts & Awarded Suppliers

Competitive Bidding Done For You



To learn more about each contract, click on the data of interest below to access.

Supplier	Contract Title	Contract Period End	Category	Lead Agency
KONE	ELEVATOR, ESCALATOR, WALKWAY, AND LIFT, NEW CONSTRUCTION, MODERNIZATION, MAINTENANCE AND REPAIR SERVICES	12/31/29	Building Services	Maricopa County, AZ
Safeware	PUBLIC SAFETY, EMERGENCY PREPAREDNESS & COMMUNITY RESILIENCE	06/30/31	Public Safety / Community Resilience	Cobb County, GA
United Rentals	RENTAL, LEASE & PURCHASE OF EQUIPMENT & ASSOCIATED SERVICES & SUPPORT	07/31/29	Equipment	Maricopa County, AZ
WBCP	GOVERNMENT EXECUTIVE RECRUITMENT	10/14/29	Personnel	County of San Diego, CA
Iron Mountain	DOCUMENT MANAGEMENT	08/31/2030	Document / Administrative Services	Maricopa County, AZ
Lilypad EV	EV CHARGING & FLEET INFRASTRUCTURE	08/27/2030	EV / Fleet Management	Broome County, NY



To access our premier suppliers, contracts & solutions, easily register online. Begin the process by completing our online form.

Register

— Public Safety & Community Resilience

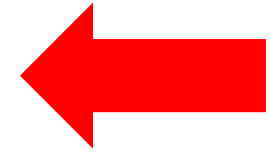
Safeware, Inc.

POLICE



Safeware Contract Documentation & Resources

Executive Summary Contract Documents Solutions & Resources Contact Us Today



Safeware provides access to the best products and service to keep people safe in any workplace. From education and utilities to fire and law enforcement, we offer the best solutions to keep you out of harm's way. Safeware assist you in securing your solutions when you need them. Easy. Fast. On-time.

Lead public agency (LPA) agreements with suppliers are in effect and available through the contract's approved term.

The pricing for this contract is a **Percentage Discount from Catalog/Category**. A **41% discount** taken from the published Safeware Catalog Price will be applied across all product categories in this contract, and a **10% discount will be applied to all services and training**. (Reference paragraph 8.1 of Master Agreement, Addendum C - Contractor's Proposal submitted March 21, 2024.)

Public Safety, Emergency Preparedness & Community Resilience

Cobb County, GA
Contract Number: 24-6814

Initial award from **July 1, 2024 for Initial Term of four (4) years with option to renew this Agreement for three (3) additional twelve (12) month periods (Renewal Terms)**. Agreement shall terminate absolutely on June 30, 2031.

Contract, Pricing Schedule, RFP & Bidder Response Documents

- [Executed Contract](#)
- [National Pricing Sheet](#)
- [Request for Proposals \(RFP\)](#)
- [Bidder Response](#)
- [National Advertisements](#)




Downloadable & Video Resources

Learn more about Safeware's **public safety, emergency preparedness & community resilience** services & products that are available to your county or public agency by downloading the brochure and viewing the video resources below.

Contract Summary

Contract Data

Best-in-class Cooperative Purchasing for Public Agencies



Awarded Supplier: Safeware, Inc. **Lead Public Agency:** Cobb County, GA

EXECUTIVE SUMMARY

Supplier Solutions: Innovative safety solutions and advanced technologies for first responders, government agencies and school systems.


Solicitation Data:
RFP#24-6814
RFP Closing Date: March 21, 2024

Award Date: July 1, 2024

Contract Data:
Contract Name: Public Safety and Community Resilience Products, Services and Solutions
Contract #: 246814
Effective Dates: July 1, 2024 to June 30, 2028 with the option to renew through 2031
Contract Awardee: Safeware, Inc.
Contract Awardee POC: Rick Bond – National Account Manager – rbond@safewareinc.com
Lead Public Agency: Cobb County
Lead Public Agency POC: Stephanie Brice, CPPO, CPPB, NIGP-CPP
Lead Public Agency Address: 122 Waddell Street, NE, Marietta, GA 30060
NACo Contracts Page Website Address: <http://publicpromiseprocurement.org/contracts/>

The NACo Public Promise Procurement/Safeware Contract covers the following products, services and support:

- Personal Protective Equipment
- Medical supplies
- Explosive Device Mitigation and Remediation Equipment
- Operational Search and Rescue Equipment
- Detection and Monitoring Equipment
- Decontamination Equipment
- Interoperable Communications Equipment
- Power Equipment
- Physical Security Equipment
- Incident Response Vehicles
- Incident Prevention Equipment
- Inspection and Screening Systems
- Emergency Response Watercraft
- Emergency Response Aviation Equipment
- Intervention Equipment
- Emergency Preparedness and/or Response Training & Reference Material
- Training and Support Services
- Other Emergency Preparedness and Response Products & Services
- Logistical Support
- Call Center Support
- Emergency Search & Rescue Support
- Disaster Recovery Services
- Related Technology and Services



- 1 Identify Solutions & Qualify Supplier**
Our advisory committee comprised of public procurement officials assists with market research & vetting supplier viability
- 2 Identify Lead Public Agency & Develop RFP**
A Lead Public Agency model reduces the RFP burden allowing all 90,000+ public agencies in the US access to competitively bid contracts
- 3 Advertise Nationally**
Solicitations are placed in nationally distributed publications to attract best-in-class suppliers in responding to the RFP
- 4 Competitively Bid Single-Award Contract Executed**
Evaluation teams adjudicate RFP responses and, in consultation with management, the LPA awards the contract
- 5 Educate Supplier Account Teams & Market Solutions**
Management teams monitor contract execution and delivery while solutions are opened to additional public agencies in the US

NACo Public Promise Procurement
Powered by the National Association of Counties
660 N. Capitol Street NW, Washington, DC 20001

Contact: Anthony Chapman
National Program Director, Public Promise Procurement
achapman@naco.org | (804) 399-1821

Categories – Products/Services

NACo PPP Best Practices

Giving Back



*Strengthening
America's Counties*

Our Team

Bill Jasien
Executive Chairman
NACo EDGE
bjasien@naco.org



Spencer Taylor
National Operations Director
staylor@naco.org



Paul Terragno
Managing Director & Chief Operating
Officer
(301) 717-2969
pterragno@naco.org



Beth Roberts
Executive Services Manager
broberts@naco.org



Anthony Chapman
National Program Director
(804) 399-1821
achapman@naco.org



Steven James Media Group
Marketing Partner
<https://www.stevenjames.com>



Cathy Muse
National Program Director
(202) 246-1604
cmuse@naco.org





THANK YOU!

QUESTIONS?

